CORE BUSINESS



Consulting, designing, procuring, installing, and selling products and equipment related to information technology systems

OUR TECHNOLOGY PARTNERS

Cisco Partner · Check Point · Fortinet · Nutanix · paloalto Networks · NetApp · Lenovo · HPE · Hewlett Packard Enterprise · Veritas · Allied Telesis · vmware by Broadcom

RECOGNITIONS AND CERTIFICATIONS

TÜV SÜD ISO 9001 · Cisco Partner Platinum Learning

- Advanced Data Center Architecture Specialization
- Advance Security Architecture Specialization
- Advanced Collaboration Architecture Specialization
- Advanced Enterprise Networks Architecture Specialization

COMPANY MILESTONE

2004
- Founded by Mr. Somchai Likitcharoen and registered as a limited company under the name "The Practical Solution" Co., Ltd.

2006
- Registered with Cisco to become "Premier Certified Partner"
- Raised 4 million baht in registered capital

2007
- Upgraded to Silver Certified Partner of Cisco
- Raised 5 million baht in registered capital

2009
- Increased 10 million baht in registered capital

2010
- Upgraded to Gold Certified Partner of Cisco
- Appointed as business partner of Blue Coat Systems (currently known as Symantec)

2012
- FY11 YoY Growth of the Year in Thailand Partner Conference from Cisco

2013
- Appointed as Innovator Authorized Reselle for the brand Palo Alt Networks
- Raised 20 million baht in registered capital

2014
- Granted Certified ISO 9001: 2008 from TÜV SÜD Thailand

2015
- Registered as business partner with NetApp in the level of Gold Authorized Distributor

2016
- Raised 40 million baht in registered capital

2017
- Set up a branch office in Chonburi Province to provide services to clients in the Eastern region

2018
- Appointed as Professional Partner for the brand VMware
- Raised 20 million in registered capital
- Awarded "Cisco Thailand and Indochina Partner Conference 2018 FY17 Architectural Excellence : Collaboration"

2019
- Closed down Chonburi Branch office
- Transformed to "The Practical Solution Public Company Limited"
- Awarded "Cisco Top Commercial Sales Partner 2019"
- Awarded "Best Strategic Win Value" from Solarwinds
- Awarded "2019 Fastest Growing Partner" from Sangfor

2020
- The Company established a joint venture company under the name of The Practical Superb Comp Co., Ltd. and The Win Telecom Co., Ltd.
- The Company received FY2020 Top Recurring Offer Partner of the Year award at the Cisco Thailand Partner Appreciation Event
- The Company set up and registered The Win Telecom Co., Ltd. as a subsidiary

2021
- The Company set up and registered X-Secure Co., Ltd. as a subsidiary
- The Company was in partnership with Hewlett Packard Enterprise (HPE) and has been appointed as a Silver HPE Partner Ready Solution Provider for HPE Fiscal Year 2022

2023
- Increase Capital 226,000,000 Baht
- X – Secure Co., Ltd. has Increase Capital 9,000,000 Baht
- Great Serve Co., Ltd. has Increase Capital 8,000,000 Baht
- Set up and registered Applied Techne Co, Ltd. As aSubsidiary

2025
- Decrease Capital 209,849,867.50 Baht

TPS

FACTSHEET
Q1/2025



PASSION TO YOUR SUCCESS

THE PRACTICAL SOLUTION PUBLIC COMPANY LIMITED

DISCLAIMER

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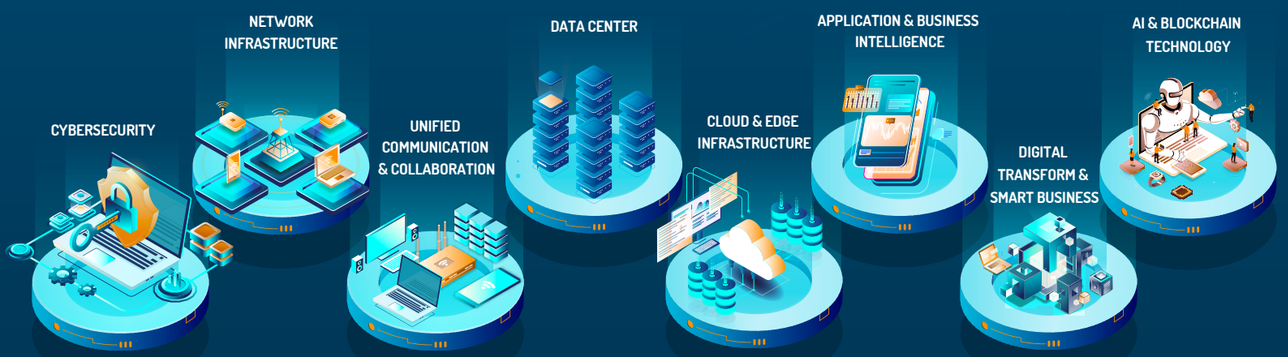
BUSINESS OVERVIEW

"We bring solutions to make life easier"

The Company engages in the business of consulting, designing, procuring, installing and distributing products and equipment related to information technology systems. by offering various solutions important to customers in 2 forms

01 Consulting Designing and Deployment the Information Technology Systems

02 Post-Sales Support and Maintenance Services



20+ Glorious Years

340+ Happy Clients

560+ Projects Complete

20+ Team Advisor

VISION



The Company has a vision to be a system integrator to provide integrated information technology solutions with efficientcy, effectiveness and high quality products. The Company aims to provide excellent services with punctuality and experts to meet all requirements and achieve business goals of customers as if they were corporate partners.

MISSION



The Company targets to become a leader in delivering information technology solutions and services in Thailand to meet all needs of businesses of different levels of customers from individuals, organizations to the national level with maximum satisfaction in products and services.

GOAL



The Company aims to continuously increase revenue and profit by creating a new customer base, and presenting new products to keep up with the changes as well as creating new busines



STOCK INFORMATION

mai : TPS As of March 2025

3.84 THB

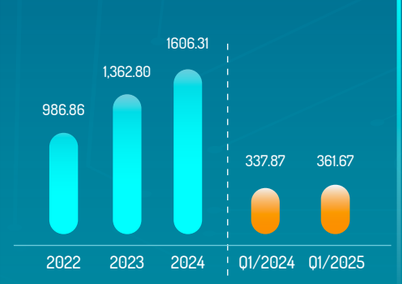
52 Weeks' Range	Par Value
4.28 - 2.22 THB	0.50 THB per Share
Market Cap	**Free Float**
1,292.68 THB	22.05%



FINANCIAL HIGHLIGHTS

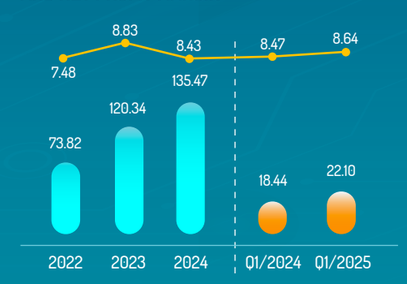
TOTAL REVENUE

(Unit : THB mn)



NET PROFIT AND NET PROFIT MARGIN

(Unit : THB mn)



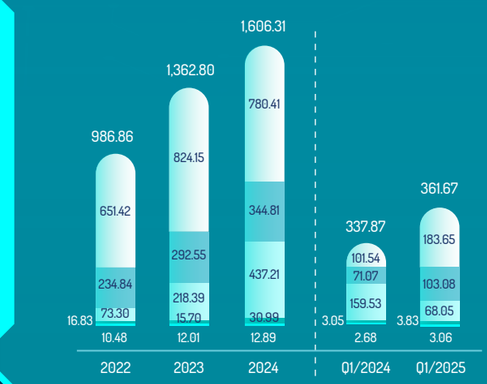
GROSS PROFIT AND GROSS PROFIT MARGIN

(Unit : THB mn)



REVENUE BREAKDOWN BY BUSINESS

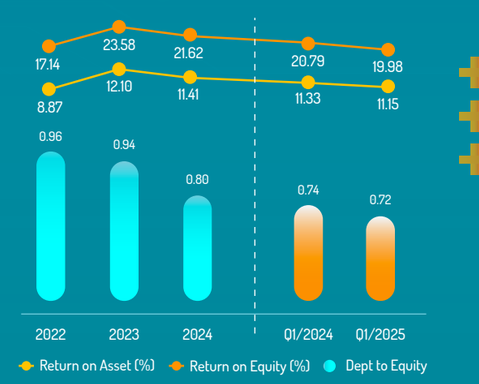
(Unit : THB mn)



- Sales and installation of IT systems
- After-sales service of system maintenance (MA)
- Telecommunications engineering work
- Other IT Service
- Other Revenue

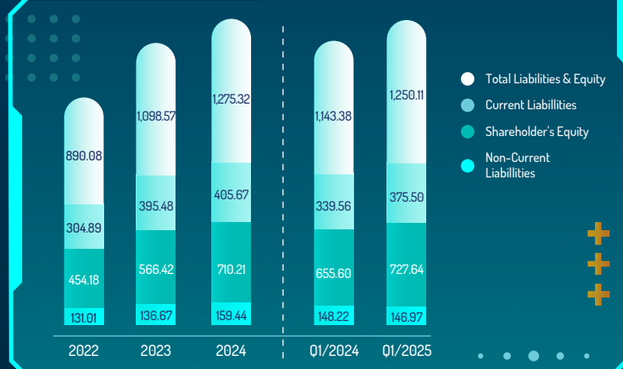
FINANCIAL RATIO

(Unit : THB mn)



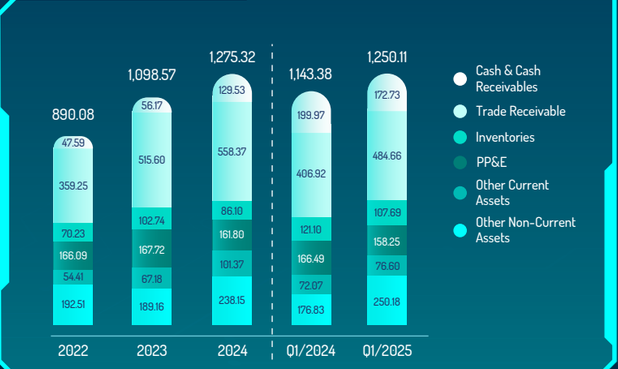
FINANCIAL POSITION

(Unit : THB mn)



TOTAL ASSET

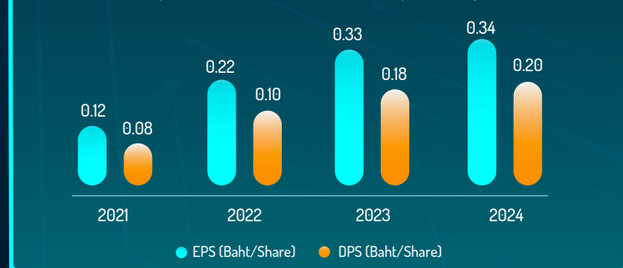
(Unit : THB mn)



DIVIDEND PAYMENT

The Company's Dividend Policy

is to pay dividend to shareholders at the rate of not less than 40% of net profit after tax and all reserves specified by law.



SHAREHOLDING STRUCTURE

